



河南省新密市长兴耐火材料有限公司

HENAN XINMI CHANGXING REFRACTORY MATERIAL CO., LTD

Tel: 86-371-88888998 Fax: 86-371-88886886

Add: Railway Station, Shangzhuang Village, Quliang Town, Xinmi City, China

To Whom It May Concern

From: Henan Xinmi Changxing Refractory Material Co., Ltd

Tell: +86-371-86551866

Email: daisy@chinaelong.com

Date: June 11, 2018

Letter of Authorization

This is to certify that **Artenous Company** is our authorized agent and is entitled to export our spares and other company manufactured goods on behalf of our company to Sirjan Iranian Steel Company (SISco.), Sirjan Jahan Steel Complex (SJSco.), Boutiyay Iranian Steel Company (Bisco.), Kerman Steel industry (ksi co) and Pasargad Steel Complex from June 11, 2018 to June 11, 2019.

Company Name: **Artenous Company**

Address: Unit One-1st Floor- Parsa Building- Eshragh Avenue-Isfahan-Iran-P.Box

No.8193914623 Tell: +98-912-0220-789

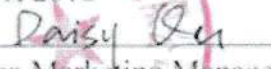
Telefax: +98-3134598463

Email: artenous.industry@gmail.com

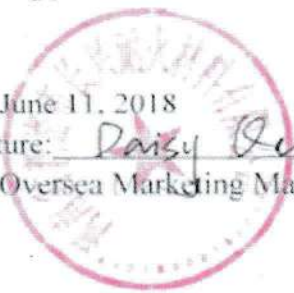
Our products exported by the above named company are covered under our standard warranty/guarantee. Please extend every possible co-operation to the above named company on our behalf.

Thanking you.

Date: June 11, 2018

Signature: 

Title: Oversea Marketing Manager





Hebei Gangxin Technology Co., Ltd

TO: Whom It May Concern	FROM: Hebei Gangxin Technology Co., Ltd
TEL:	TEL: +86 311 89640559
FAX:	FAX: +86 311 85252205
	DATE: JUNE 11, 2018

Letter of Authorization

This is to certify that **Artenous Company** is our authorized agent and is entitled to sell our products on behalf of our company to Sirjan Iranian Steel Company(SISco.), Sirjan Jahan Steel Complex(SJSCO.), Boutiyay Iranian Steel Company (Bisco.), Kerman Steel Industry (ksi co.), Pasargad Steel Complex, Arfa Iron and Steel Company and Mobarakeh Steel Company.

Company Name: **Artenous Company**

Address: Unit One-1st Floor- Parsa Building- Eshragh

Avenue-Isfahan-Iran-P.Box.No.8136944697

Tell: +98-912-019-4025 +98-912-0220-789 Telefax: +98-3134598463

Email: artenuous.industry@gmail.com

Our products sold by the above named company are covered under our standard warranty/guarantee. Please extend every possible cooperation to the above named company on our behalf.

Thanking you.
河北钢鑫科技有限公司
HEBEI GANGXIN TECHNOLOGY CO., LTD
常 立 花

TO: Whom It May Concern	FROM:
TEL:	TEL:
FAX:	FAX:
	DATE: Jan 1st, 2018

Letter of Authorization

This is to certify that **Artenous Company** is our authorized agent and is entitled to export our spares and other company manufactured goods on behalf of our company to Sirjan Iranian Steel Company (SISco.), Sirjan Jahan Steel Complex (SJSco.), Boutiyay Iranian Steel Company (Bisco.), Kerman Steel industry (ksi co) , Pasargad Steel Complex ,Arfa Iron and steel Company and Mobarakeh Steel Company.

Company Name: **Artenous Company**

Address: Arya Building-Alley No.21-Mirdamad Avenue-Isfahan-Iran-P.Box

No.8136944697

Tell: +98-912-0220-789

Fax: +98-3132350633

Email: artenuous.industry@gmail.com

Our products exported by the above named company are covered under our standard warranty/guarantee. Please extend every possible co-operation to the above named company on our behalf.

Thanking you.





杭州杭氧壓縮機有限公司
Hangzhou Hangyang Compressor Co., Ltd.

TO: Whom it may concern	FROM: Hangzhou Hangyang Compressor Co., Ltd
TEL:	TEL: 0086-0571-85869330
FAX:	FAX: 0086-0571-85869287
	DATE: Jan 1st, 2018

Letter of Authorization

This is to certify that **Artenous Company** is our authorized agent and is entitled to export our spares and other company manufactured goods on behalf of our company to Sirjan Iranian Steel Company (SISco.), Sirjan Jahan Steel Complex (SJSc.), Boutiyay Iranian Steel Company (Bisco.), Kerman Steel industry (ksi co) and Mobarakeh Steel Company.

Company Name: **Artenous Company**

Address: 1st Floor-No.164-Negin Building-Saba Alley-Robat Avenue-Isfahan-Iran

Telephone: +98-912-0220789

Our products exported by the above named company are covered under our standard warranty/guarantee. Please extend every possible co-operation to the above named company on our behalf.

Thanking you.

杭州杭氧壓縮機有限公司
Hangzhou Hangyang Compressor Co., Ltd





杭州杭氧壓縮機有限公司
Hangzhou Hangyang Compressor Co.,Ltd.

TO: Whom It May Concern	FROM: Hangzhou Hangyang Compressor Co.,Ltd
TEL:	TEL: 0086-0571-85869330
FAX:	FAX: 0086-0571-85869287
	DATE: Jan 1st, 2018

Letter of Authorization

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Company Name: **Artenous Company**

Address: Arya Building-Alley No.21-Mirdamad Avenue-Isfahan-Iran-P.Box
No.8136944697

Tell: +98-912-0220-789

Fax: +98-3132350633

Email: artenuous.industry@gmail.com

Our products exported by the above named company are covered under our standard warranty/guarantee. Please extend every possible co-operation to the above named company on our behalf.

Thanking you.



杭州杭氧壓縮機有限公司
Hangzhou Hangyang Compressor Co.,Ltd

Agency Agreement

NO: KMD-AA-20171230

Date: Dec. 30, 2017

This Agreement is entered into between the parties concerned on the basis of equality and mutual benefit to develop business on terms and conditions mutually agreed upon as follows:

Article 1: The Parties Concerned

Party A: Hunan Kemeida Electric Co., Ltd.

(hereinafter called "Party A")

Tel: +86 (0)730-8721955 Fax: +86 (0)730-8722555

Add: No.8, Kemeida Road, Yueyang, Hunan P.R. China

Website: www.kemeida.com Email: kemeida_wang@aliyun.com

Representative: Nate Wang Mobile: +86-15073029639

Party B: Artenous Industry Co.

(hereinafter called "Party B")

Add: Arya-Building-Alley, No.21-Mirdamad-Avenue-Isfahan-Iran-P.Box

No.8136944697

Fax: +98-3132350633

Mob. +98-912-0220789

Email: artenos.industry@gmail.com

Representative: Ahmad Moradi

Article 2: Appointment

Party A hereby appoints Party B as its Agent for **Sirjan Iranian Steel, Sirjan Jahan Steel, Boutiyay Steel, Kerman Steel, Chadoumalou Steel, Pasargad Steel** to solicit orders for the commodity stipulated in Article 3 from customers in the territory stipulated in Article 4, and Party B accepts and assumes such appointment.

Article 3: Commodity

Hunan Kemeida Electric Co., Ltd Products, include:

- 1) Electromagnetic stirring system (including stirrer coil, control system, water cooling system);
- 2) Lifting Electromagnet system (including electromagnet body, control system, cable reel drum);



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- 3) Cable reel drum;
- 4) Mould, Copper tube;
- 5) Magnetic Separator;

Article 4: Territory

In **Sirjan Iranian Steel, Sirjan Jahan Steel, Boutiyay Steel, Kerman Steel, Chadoumalou Steel, Pasargad Steel** only.

Article 5: Minimum turnover and budget

Party B shall undertake to solicit orders for the above commodity from customers in the above territory normally during the effective period of this agreement for not less than USD **one million/year**. However, within one month from the signing date, based on the market survey, both parties shall discuss and set the final minimum turnover. This minimum turnover shall become the target of both parties.

Additionally, when Party A pay a visit to Iranian customers, Party B should arrange the personnel who understands English to assist Party A promote the projects. The relevant charges including accomodation etc. bears by each party respectively.

Article 6: Price and Payment

The price for each individual transaction shall be fixed through negotiations between Party B and the buyer, and subject to Party A's final confirmation. Payment shall be made by confirmed, irrevocable at sight L/C opened by the buyer in favor of Party A or T/T against copies of shipping documents.

Article 7: Market Report

In order to keep Party A well informed of the prevailing market conditions, Party B should undertake to supply Party A, at least once a quarter or at any time when necessary, with market reports concerning changes of the local regulations in connection with the import and sales of the commodity covered by this agreement, local market tendency and the buyer's comments on quality, packing, price, etc. of the goods supplied by Party A under this agreement. Party B shall also supply party A with quotations, sales information and advertising materials on similar products of other suppliers.

Article 8: Commission

- 1). Party A shall pay Party B a commission of **5%** on the net invoiced selling price on all projects contracts directly obtained by Party B and accepted by party A. If there are any necessary bank charges or payment transfer fees, it should be deducted from the net invoice value.
- 2). No commission shall be paid until Party A receives less than 90% payment for each order.

Article 9: Validity of Agreement

This agreement, when duly signed by the both parties concerned, shall remain in force for 12 months from Jan. 1st, 2018 to Dec. 31st, 2018. If either Party wishes to extend this Agreement, he shall notice the other party in writing one month prior to its expiration. The issue shall be confirmed & finalized by the written consent of both parties.

Article 10: Termination

During the validity of this agreement, if either of the two parties is found to have violated the stipulations herein, the other party has the right to terminate this agreement.

Article 11: Publicity

Party A shall provide Party B with existing advertising materials and CD free of charge within the validity of the agreement. If Party B makes the advertising materials by himself, Party B shall bear all expenses in the duration of this Agreement and submit to Party A all patterns and/or drawings and description for prior approval.

Article 12: Technical Support

Party A shall provide Party B with advices and technical documentations in English that it is necessary for it to fulfill its presentation for customers. During the period that the technical personnel of the Party A provide the service for customer in territory of Article 4, Party B can send his employee to accept the technical training in order to obtain the knowledge for right presentation of information to the customer.

Article 13: Intellectual Property Rights

Party B may use the trade-marks owned by Party A for the sale of the Inflatable Products covered herein within the validity of this agreement, and shall acknowledge that all patents, trademarks, copy rights or any other industrial property rights used or embodied in the Inflatable Products shall remain to be the sole properties of Party A. Should any infringement be found, Party B shall promptly notify and assist Party A to take steps to protect the latter's rights.

Article 14: Confidentiality

Neither party neither shall during the continuance of this agreement nor at any time thereafter, divulge any in information of the other party trade secret, business techniques or other confidential matters relating the other party, except for the purpose of performing the terms of the present agreement.

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Article 15: Competition

Party B should not compete with Party A or help the other parties to compete with Party A. Party B should not manufacture the products or similar proxy agent products, nor to benefit from other parties that compete with Party A. At the same time, Party B should not be the agent of the same or similar products from other parties. Party A should refer all inquiries submitted directly from territories mentioned in Article 4 to Party B.

Article 16: Force Majeure

Either party shall not be held responsible for failure or delay to perform all or any part of this agreement due to flood, fire, earthquake, draught, war or any other events which could not be predicted, controlled, avoided or overcome by the relative party. However, the party affected by the event of Force Majeure shall inform the other party of its occurrence in writing as soon as possible, and thereafter sends a certificate of the event issued by the relevant authorities to the other party within 15 days after its occurrence.

Article 17: Arbitration

All disputes arising from the performance of this agreement shall be settled through friendly negotiation. Should no settlement be reached through negotiation, the case shall then be submitted for arbitration to the China International Economic and Trade Arbitration Commission (Beijing) and the rules of this Commission shall be applied. The award of the arbitration shall be final and binding upon both parties.

Article 18: Other Terms & Conditions

- 1) Should Party B fail to pass on his orders to Party A in a period of six months for one project at least, Party A shall not bind himself to this Agreement.
- 2) This agreement is valid in English.
- 3) This Agreement shall be subject to the terms and conditions in the Sales contracts signed by both parties hereto.

This Agreement is signed and stamped in two originals; each Party holds one.

Party A: Hunan Kemeida Electric Co., Ltd.

Party B:



Date: 22/01/2018

Signature: _____

